



Our Services for Music Education

CHAMBERLAIN
MUSIC 

A welcome message from Jon Caton

As passionate advocates for music education, we at Chamberlain Music understand the importance of providing students with top-quality instruments and resources. Our status as a Department for Education approved supplier for the Musical Instruments, Equipment & Technology framework will allow us to help you as a partner in fulfilling your needs; we look forward to sharing how our services can support Music Hubs in fostering creativity and excellence in education.

With the National Plan for Music Education pledging unparalleled investment to Music Hubs specifically for new instruments, now is the time to invest in high quality equipment that will stand your Hub in good stead for the future. From the time-honoured craftsmanship of Yamaha and Kawai to the innovative education-focused designs of our in-house brands like Nuvo and Percussion Plus, Chamberlain Music can always cater for your Music Hub, whatever diverse requirements you might have.

Our unique position as a manufacturer, distributor, and supplier allows us to provide our customers with a genuinely comprehensive and stress-free service. We are with you every step of the way, from your initial inquiry to seamless delivery or installation, and beyond.

Thank you

Jon Caton - Sales Director

jon.caton@chamberlainmusic.com

01428 647596



Our commitment to Music Hubs extends to...

- A sales department who love what they do. Please reach out for a friendly knowledgeable service, competitive pricing, and assistance with maximising on that all important budget.
- An assured focus on environmentally friendly operations, sustainability, and fair trade.
- Pre-made classroom packs and teaching methods to assist with Whole Class Ensemble Teaching (WCET), and Continuing Professional Development (CPD).
- SEND – suppliers of an extensive range of thoughtful, exciting and inspiring instruments to support inclusivity, diversity, and equality in the classroom.
- Passionate advocates for the National Plan for Music Education in support of endangered instruments.
- Free delivery on every purchase with no minimum order requirements.
- Free bespoke branding options for your Hub or school (bulk purchases only).
- Free expert ICT consultation and design service.
- Free bulk storage, invoicing, and drop-ship options.
- Free samples across all our brands.
- Complimentary instrument set-up prior to dispatch.
- Exclusive extended warranty as standard: five-year free parts warranty for all Nuvo instruments, five-year extended warranty for all Octopus & My School Ukulele instruments, two-year extended warranty for a selection of Percussion Plus products, and a lifetime warranty on Manhasset music stands!
- Suppliers of major brands including Apple, Fender, JP, Kawai, Roland, Shure, Stentor, Yamaha, and many more.
- Extended payment terms - please ask for details.
- Quotations upon request.



More ways we can help



Try before you buy samples

If you're unsure about making a purchase or deciding between a few instrument models, we can help. Simply get in touch, and we'd be happy to send you a sample for evaluation or multiple instruments to choose from. You can then return any you don't wish to keep. We'll do everything we can to make your decision-making process as easy as possible.



Sustainability and recycling

We endeavour to re-use both recyclable and non-recyclable packaging from goods we receive.

When sourcing new packaging, we select companies with a strong sustainability ethos who are certified Carbon Neutral, and/or have ongoing sustainability goals.

Your order may be delivered using our own transportation, allowing us to remove any unwanted packaging, thus minimising waste disposal duties for site staff.

Our commitment to the Sustainable Development Goals initiative encourages us to find best ways to incorporate SDGs into our company processes.



Free storage and call-off service for Hubs

When space is limited at school, it's reassuring to know that we have ample room in our modern, secure warehousing facilities. This allows you to take advantage of our great bulk discounts, and we can forward your goods whenever and wherever they're needed.



Music ICT

Good music education demands quality resources, and effective teaching requires the right tools. This is just as important when choosing music technology as it is when selecting reliable orchestral instruments. Beyond the traditional classroom, recording studios and multimedia performance spaces provide additional learning opportunities.

We believe it's crucial that you receive the best advice and service when making a purchase. With many years of experience in planning and developing creative facilities for schools and colleges, we work closely with you to find the best solution, ensuring every project is implemented efficiently, on time, and within budget. Whatever your needs, we offer a range of services and solutions to help your students reach their full potential.



The Chamberlain Music Teacher Hub

Launched in September 2023, the Teacher Hub is a dedicated space designed to empower and inspire teachers and anyone with a keen interest in music education.

It has quickly become a go-to destination for valuable resources and a platform where industry professionals and educators can write and share articles of interest with the music education community.



Bespoke branding for your Hub

Chamberlain Music offers Music Hubs a FREE bespoke branding service on bulk purchases of various instruments, including djembes, recorders, hand percussion, ukuleles, music cases, and choral folders.



Instrument repairs and servicing

Complete technical services are provided for orchestral strings, brass and wind instruments, percussion, and piano. When required, our technicians can set up and inspect instruments before shipping and are always available for services or repairs, with FREE collection and return as part of Chamberlain Music's service.

Many schools and Music Hubs have cupboards full of broken percussion instruments. Simply arrange with us to ship them to Percussion Plus, and we'll do our best to give them a second life and return them to you at a minimal cost. We offer this service because we have the expertise, and most importantly, we have skilled instrument makers with years of experience ready to help.



Assisted Instrument Purchase Scheme (AIPS)

The Assisted Instrument Purchase Scheme (AIPS) allows parents or guardians to purchase a musical instrument for their child without paying VAT. This, combined with Chamberlain Music's already reduced prices, results in a substantial discount off the RRP. There are a few simple rules:

The pupil must be in full-time education at a Local Education Authority or Academy School.

The pupil must either receive tuition at the school as part of their curriculum or receive private tuition in support of a curricular activity, such as GCSE music.

The instrument must be appropriate for the pupil's needs.

The instrument must be purchased through the school or Music Service/Hub and passed on to the pupil.

Our music education team



Jon Caton
Sales Director

Jon studied music at the University of Kingston and then worked for a well-respected London piano dealer before joining Yamaha's Acoustic Piano division, where he spent eight years as a regional sales manager before joining our team. Jon is a fabulous jazz pianist and saxophonist whose enthusiasm and dedication are boundless, and you can be assured of receiving warm, friendly advice.



William Thompson
Director of Education and Music ICT consultant

A music graduate of King's College, Cambridge, where he also sang in the world-famous choir, William taught in schools in Belfast and Dublin, before becoming a music advisor for schools in N Ireland, and examiner for GCSE and A Level Music Technology.

He advises schools and colleges on the development of their creative education learning spaces, working with design and construction professionals throughout Europe, Asia and the Middle East, and providing music teachers with training and support on the relevant use of technology in the classroom.



Dom Barnett
Director of Pianos

Dom began his music industry career in 2004 and has spent the last 15 years overseeing the extensive acoustic and digital piano department at Chamberlain Music. With over twenty years of experience, he has amassed a vast wealth of piano knowledge. A keen performer, Dom can often be found adjusting a piano action in our workshops. His technical expertise in the workings of acoustic pianos provides invaluable insight when offering advice.



Holly Baker
Sheet Music Consultant

Having been at Chamberlain Music since 2007, Holly is an indispensable member of our education team. She originally worked in our old Weyhill showroom before moving across to the sheet music department, sourcing rare and specialist scores for choirs, orchestras and other musical institutions. Holly's wealth of knowledge in this area has come in handy for countless schools and Music Hubs over the years.



David McClean Operations Director

David started learning the piano and violin at the age of 4 and had amassed four grade 8's and a diploma by his mid-teens. Studying music at the University of Surrey led to him leaving his native Northern Ireland and settling in the Haslemere area, where a chance visit to the local music shop to buy violin strings led to a job application. More than 25 years later David is responsible for many facets of the company.

The Chamberlain Music competitive edge

We supply the full range of key music education products and services from all of the important manufacturers, meaning that whatever make or model you might want, we can get it for you. The list of manufacturers below is a cross-section of brands with whom we have built relationships over the years and is by no means exhaustive. Please get in touch if there are specific products you are trying to source, or any suppliers of interest not listed below.

ABRSM, Adams, Admira, Akai, AKG, Alesis, Alto, Antoni, Apple, Ashdown, Audio Technica, Aulos, AV Link, Bechstein, Bluthner, Boss, Buffet, Carlsbro, Casio, Champion, Chord, Citronic, Club Salsa, Conn-Selmer, D'addario, Denis Wick, Dogal, Electrovision, Elkhart, Encore, Ernie Ball, Feadog, Fender, Focusrite, FZone, Gator, Genelec, Genesis Images, Gewa, Gopak, Hal Leonard, Hallit, Hardcase, Hartke, Hercules, Hidersine, Hidrau, Hiscox Cases, Hofner, Hohner, Howarth, Ibanez, Izzo, Jargar, JAS Musicals, John Packer, Jose Ferrer, Jumbie Jam, Juno, Jupiter, KAM, Kawai, Kinsman, Konig & Meyer, Korg, Kun, Laney, Larsen, Leblanc, Line 6, LP Percussion, Mackie, Magiboard, Mahalo, Majestic, Manhasset, Mapac, Mapex, M-Audio, Meinl, MMX, Monarch, Musisca, My School Ukulele, Nektar, Neotech, Numark, Nuvo, Ocarina Workshop, Octopus, Oxford Traditional Leather, Ozark, Panyard, pBone, Pearl, Peavey, Percussion Play, Percussion Plus, Pirastro, Planet Waves, Presonus, Primavera, Promark, QTX, Quiklok Stands, RAT Music Stands, Recorder Workshop, Remo, Rico, Rode, Roland, Rovner, Roxtone, Sabian, Samson, SE Electronics, Sennheiser, SHubb, Shure, Skytronic, Soho Sound System, Sonix, Sontronics, Sound Post, Soundcraft, Soundlab, Stagg, Steinberg, Steinway, Stentor, Studio 49, Suzuki, Takamine, Tanglewood, Tascam, TGI, Thomastik, Toca Percussion, Tokai, Tom & Will, Trevor James, Valencia, Vandoren, Vic Firth, Vicoustic, Vincent Bach, Vintage, Welmar, Wittner, Wolf, Yamaha, Zildjian, Zoom.



Some key education brands that we bring to the



Colour & Play by Percussion Plus

Percussion Plus offers a wide selection of percussion instruments specifically designed for young children, including desk bells, hand bells, glockenspiels, Wak-a-Tubes, hand chimes, chime bars, and more – all utilising our popular colour note matching system.

Many of these instruments are still produced in the same small partner factory in Taiwan, operated by the son of the original creator of the colour-matching bells. They are of superb quality and tuned to within ± 5 cents.

Several engaging resources are available for schools, including our free downloadable Wak-a-Tune songbook.

Learn more about Colour and Play – enlivening early years music education, on our Teacher Hub.



Izzo Samba Percussion

We discovered Izzo around 15 years ago and have steadily increased sales in the UK ever since. Izzo manufactures a comprehensive range of high-quality samba percussion instruments in São Paulo, Brazil, and is now recognized as one of the world's leading samba makers. We are the exclusive distributors of Izzo products in the UK and Ireland, available through Chamberlain Music and a variety of valued dealer partners.

We offer a number of popular samba resources. Our Teacher Hub features several fascinating articles about samba, including one by Andy Gleadhill – a renowned authority in world percussion and education, entitled 'The Educational Power of Samba Bands'.



Jumbie Jam

Jumbie Jam authentic steel pans combine simple design with ease of learning. Manufactured in the United States, Jumbies are distributed throughout the UK and Europe by Chamberlain Music and are available directly from us and key partner education suppliers.

Jumbies come with either a desktop or floor stand and feature a G major scale spanning one octave from G4 to G5. Non-specialist teachers can quickly learn the fundamentals, allowing them to stay ahead of their students, while learners will not feel intimidated by the accessible note range.

This setup offers a fun, efficient, and rapid learning experience. Jumbie Jams are especially popular for classroom group instruction and SEND, supported by numerous books and online resources.



Majestic Percussion

One of the leading manufacturers of orchestral and marching percussion instruments globally, this company is part of the KHS group, which includes renowned brands such as Altus flutes, Azumi flutes, Hercules stands, Jupiter band instruments, Mapex drums, Majestic Percussion, and XO Professional Brass.

UK market



Manhasset Music Stands

The world's most popular music stands!

Manhasset Symphony stands are favoured by orchestras, schools, and colleges worldwide. Known for their functionality and exceptional strength, these stands are designed to withstand rigorous use, which is why we confidently offer a lifetime warranty.

Chamberlain Music is the exclusive distributor for the entire range of Manhasset Music Stands in the UK and Ireland, all proudly made in Washington State, USA.

Music Hubs can trust that they will never need to replace these stands. In the unlikely event that any issues arise, simply contact us, and we will repair or replace the stand at no cost.



My School Ukulele

My School Ukulele instruments are nearly identical to Octopus ukuleles, and are manufactured in the same factory. To further reduce costs for Music Hubs while maintaining the same high quality, we supply them in plain cartons, install our own nylon strings, recycle surplus headstock and hardware from other products, and always fill our containers to the brim - shipping directly from the factory to the consumer.

Additionally, these ukuleles come with a five-year warranty for Music Hubs.



Octopus Ukulele

Simply put, Octopus produces the best beginner ukuleles available today. Offering superb quality, they are crafted in the same factory as many of the world's most successful brands. Each ukulele is fitted with Aquila Nylgut strings for optimal sound.

Our Academy UK205 models are used in thousands of schools and are designed to withstand the rigours of the classroom. This durability allows us to offer a five-year warranty for Music Hubs on all Octopus ukuleles.

Academy ukuleles are available in a wide variety of fun colours and designs, with the UK206 model becoming increasingly popular due to its KIDS coloured strings, which facilitate easy note recognition.



Percussion Plus

Founded in Market Harborough, UK, in 1989, Percussion Plus is a British percussion company that produces around 500 musical instruments, most of which are designed with music education and SEND considerations at their core.

We take great pride in our reputation within the educational sector and are committed to creating instruments for young musicians. Our distinctive Classic Red Box xylophones and glockenspiels have become essential purchases for schools worldwide, while our Colour and Play series of primary percussion instruments and Wak-a-tubes are now commonplace in primary schools throughout the UK and beyond. Additionally, our Slap Djembes are so popular that we can hardly keep up with demand!



Honestly Made

First introduced in 2020, Honestly Made instruments from Percussion Plus are crafted in small independent workshops, often situated in rural areas, and adhere to strict fair-trade principles. The range now includes over a hundred hand percussion products sourced globally, with significant contributions from Bali, Brazil, Chile, Ghana, India, Kenya, Nepal, Peru, Senegal, Thailand, Tibet, Vietnam, and Zimbabwe.

The fair-trade principles of Honestly Made include the following: agreeing on a fair price; utilising recycled materials whenever possible; paying significant amounts upfront; maintaining loyalty and fairness in all dealings; negotiating fair prices without imposing them; prioritising smaller suppliers over large factories; and employing manufacturing methods that do not harm the environment.



Wak-A-Tubes

Made by Percussion Plus in Saddington, Leicestershire, our brightly coloured Wak-a-Tubes are crafted from various lengths of REACH compliant plastic tubing and supplied in FSC certified recycled cardboard carrying cases. They are fun and easy for young musicians of all ages and abilities - simply whack them against a hard surface, hit them against each other, or lay them out on a flat surface and strike them with beaters. We offer a wide range of classroom packs, and you can also purchase individual tubes if you happen to misplace one.



Recorder Workshop

Recorder Workshop descant recorders are used by tens of thousands of children in schools across the UK. Our recorders represent the classic school recorder, featuring a well-made three-piece construction and supplied in a branded drawstring cloth bag. They offer exceptional quality, a pleasant sound, and are easy to play - plus, they are incredibly durable!

Get in touch to enquire about our bespoke branded descant recorders, which can be customised with your logo on both the instrument and the bag. Minimum order quantities apply, and we offer free artwork and printing services.

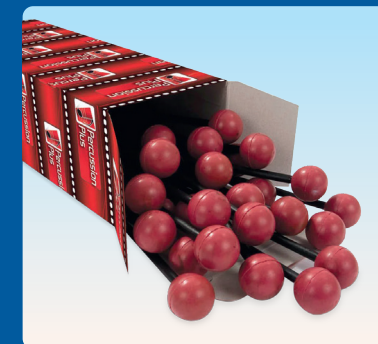


Chamberlain Music Whiteboards

Designed specifically for music education, our mini music whiteboards are versatile and durable learning tools ideal for both classroom and home environments. They are available plain or with 2, 3, or 4 staves, sold individually or in packs of 12, along with a selection of pens and erasers. Highly popular in schools, these whiteboards are excellent for individual practice, group work, or as helpful aids for musical revision. They are a fantastic resource for any educational setting.

Some of the products that we make here in the UK

By no means is everything made in the UK, but where possible and practical, we will manufacture in our workshops in Saddington, Leicestershire. At present, our UK-made products include all our Wak-a-Tubes sets and classroom packs, as well as our extensive range of mallets and beaters. Additionally, we proudly craft our famous Musisca Castor Glide digital piano movers in our Leicestershire workshops.



Some of the key partners that we work with



Ocarina Workshop

This popular alternative to the recorder was first introduced into British schools 40 years ago. Following simple notation, most beginners are able to play a full scale and a simple tune such as 'twinkle twinkle' in their first lesson.



pInstruments

Genuinely sustainable Carbon neutral musical instruments for everyone.

The pBone, first developed in 2010, is lightweight, affordable, and fun to play. This innovative line of brass instruments expanded with the introduction of the pBone mini for younger players, followed swiftly by the pTrumpet and other exciting models.

Brilliant design and exceptional value.



Percussion Play

Percussion Play is a leading manufacturer of outdoor musical instruments, adding harmony, soul, and energy to inclusive and accessible outdoor play environments in schools around the UK and abroad.

With over 20 years of experience in the play industry, Percussion Play has one goal in mind: to lead the market in innovative outdoor music solutions that are accessible for all, offering cognitive, emotional, physical, and inclusive play opportunities for everyone, everywhere. All instruments are handcrafted in rural Hampshire, UK.



Endangered species: Oboe, bassoon, double bass, viola, French Horn

Endangered instruments are those that have experienced a decline in popularity and market presence. The industry is now making a concerted effort to promote their adoption through independent grants, initiatives, and educational programs. The National Plan for Education (NPE) is actively addressing this issue. We look forward to a new generation of musicians discovering the potential of these instruments, with their unique tonal qualities and essential presence in the orchestral environment.

Slap Percussion and Slap Djembes

We first introduced our Slap Djembes to the market in 2020, and it didn't take long for teachers and schools to embrace them. The interactive nature of djembe drumming makes it an ideal tool for music education, especially for young learners, and it also serves as a fantastic therapeutic activity. Our range now includes the World Slap Djembes, made by the world's leading djembe manufacturer in Bali. They feature a lightweight, one-piece synthetic construction and a design inspired by our award-winning Slap Djembe book.

Andy Gleadhill's Slap Djembe book is an excellent guide for playing and studying drum rhythms from around the world. This resource introduces our revolutionary and accessible notation, designed for use with any drum, but particularly effective with Slap Djembes, where the Bass, Tone, and Slap are displayed on the heads.

To enhance the learning experience, we provide free interactive audio and video materials, along with PDF classroom resources suitable for interactive whiteboards. Additionally, a structured 10-week lesson plan developed for KS2 and KS3 can be applied to any tune in the book, making it easier for educators to implement engaging lessons.



music&drama
education awards 2024
WINNER



5 YEAR
EXTENDED
WARRANTY
FOR
Schools



Nuvo Wind Instruments

The mission of Nuvo Instruments is to enable kids from all walks of life to enjoy the power of music making, and hundreds of thousands of kids are now achieving that aim. We are hugely proud to have been Nuvo's official UK and Ireland distributor since its inception.

For Music Hubs we offer a FREE five-year parts warranty for all Nuvo Wind Instruments purchased from Chamberlain Music.

Nuvo create instruments that are:

- **Suitable:** Lightweight and easy to handle.
- **Playable:** Ready to use straight out of the box, requiring no adjustments.
- **Tuneful:** Designed for easy note production for beginners without compromise. To help with this, the silicon pads are pivoted, always fit, and never leak.
- **Durable:** Built to withstand heavy use, making them particularly well-suited for the classroom.
- **Personal:** Available in a variety of colours and styles.
- **Practical:** Easy to transport, assemble, and clean. The materials are 100% washable in warm, soapy water and require minimal maintenance.
- **Accessible:** Affordable for school programs and suitable for full-class teaching at all levels.



Recorder

Nuvo recorders have a resonant tone, are available in fun colours and include reward rings, a fun feature to help kids celebrate reaching learning milestones.



Recorder+

The recorder becomes easier to play by adding silicon flap keys to ensure the holes are always covered. This creative adaptation opens up all sorts of opportunities for children of all abilities. It's a simple idea when you think about it, but only Nuvo has!



Dood

A fun way to introduce single reed skills at an early age and a natural next step for children playing the recorder. The Dood has a mellow clarinet-like sound.

Nuvo WindStars:

WindStars is a book-based program with supplemental materials available online (instructional videos, audio backing tracks, and printable PDFs).

WindStars 1 - Designed for ages 5-9 with an emphasis on Sound before Sight – for Recorder, Recorder+, Dood and Toot instruments.

WindStars 2 - Designed for ages 6-10 with an emphasis on transitioning to notation – for jSax, jFlute, jHorn and Clarineo instruments.

WindStars 3 - Designed for ages 7-10 emphasizing pre-band ensemble playing.

The Windstars publications provide effective lesson plans to accompany the Nuvo range and assist with WCET.

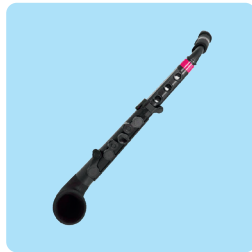
NUVOBand – the next level coming soon

B♭ student clarinet with a full range and student concert flute are coming in 2025.



Toot

For a child ready to progress from the recorder, the Toot is a perfect next step to ultimately playing the flute. Fitted with Nuvo's unique First Note lip plate.



jSax

With a traditional fingering system, the jSax serves to enable newcomers to develop embouchure and tuning skills which will be directly transferable to a full-size saxophone.



jFlute

Weighing in at about half the weight of a traditional flute, the jFlute plays chromatically with a standard flute fingering down to low D – and can be upgraded if required with a C foot joint.



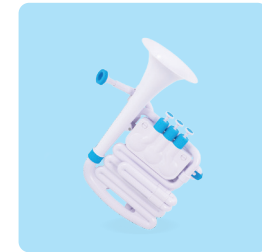
Student Flute

Also roughly half the weight of a typical flute, but with a straight head joint, the Student Flute has silicone pads for comfortable playing, also eliminating any issues caused by nickel allergies.



Clarineo

A junior clarinet in the key of C and ideal for young beginners. Much lighter and smaller than a B♭ clarinet with easy finger stretches, but still with a fully chromatic 3.5 octave range.



jHorn

A revolutionary brass training instrument suitable for beginners and casual players of any age, the jHorn offers the opportunity to learn important brass playing skills from as young as four years old.

CHAMBERLAIN
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Tel: 01428 658806
sales@chamberlainmusic.com
www.chamberlainmusic.com

Corporate House,
Kings Road Industrial Estate,
Haslemere,
Surrey GU27 2QH



The Chamberlain Music
Teacher Hub

For helpful articles on ICT, acoustics
and much more, go online to the
Chamberlain Music Teacher Hub.

We are members of the following Music and Music education organisations:



www.chamberlainmusic.com